The Data Center Hybrid 19 Elements -Cloud/Colocation/Enterprise Impact -COVID 19 and Update -2020 and Beyond

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Agenda

- ▶ I: The Data Center 2020 Hybrid 19 Elements Update and Overview
- ► II: COVID 19 Impacts
 - ► Cloud
 - ► Colocation
 - **Enterprise**
- ▶ III: The "New" 2020 Work Place and Data Processing Environment
- ► IV: Projected Impacts of the Data Center Community Moving Forward
- V: Questions and Answers





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Section I:

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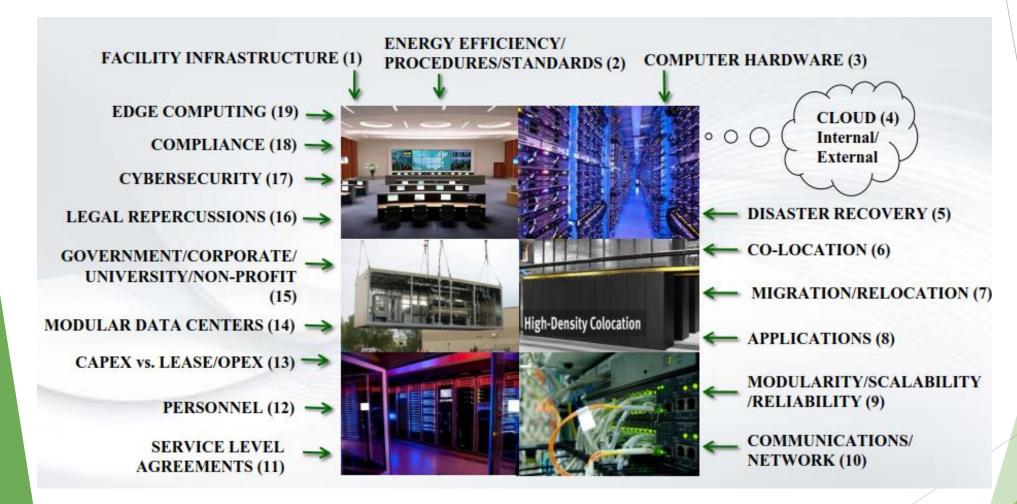
The Data Center 2020 Hybrid 19 Elements – Update and Overview





The Hybrid "2020 Transformation"

Enterprise Data Center Elements





- 1) Cybersecurity continues to evolve and have many enterprise data center impacts
 - Brand
 - *Financial Liability*
 - Responsible Parties
 - Boards/Trustee Concerns
 - Risk



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- 2) The transformation of 2020 of data center enterprise solutions encompasses a hybrid approach optimizing total cost of ownership vs. risk
 - Enterprise
 - Co-location
 - Cloud
 - Disaster Recovery
 - Edge Computing
 - Modular Data Center
 - Cybersecurity
 - Regulatory/Compliance
 - Opex vs. Capex
 - Total Cost of Ownership vs. Risk vs. Best Practices



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- 3) The 2020 evolution of client "leased" enterprise data centers on premise
 - Opex Expenditure
 - 30 Year
 - Ongoing 24x7 support part of Opex expenditure
 - "Pay As You Grow"

4) The impact of consolidated/transforming

- Co-location Providers
- Cloud Providers
- Third Party Support
- Legal language of "Damages" entering 3rd party provider contracts
- Edge Computing and Latency



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- 5) Considerations of scalability
 - Low Density (1-3 kW)
 - *Mid-Range Density (4-10 kW)*
 - Mid/High Level Range (8-20 kW)
 - *HPC* (20-70 *kW*) **Trending*
- 6) "Candidacy" of different types of data requiring different type of data center enterprise facilities/reliability
 - Tier I Critical
 - Tier II
 - Tier III
 - Tier IV Test/Development



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- 7) The "Instant Delivery" of goods/services/information and the impact to the data center solution
 - Artificial Intelligence
 - Work Process
 - "Brick and Mortor" vs. On-Line
 - Driverless Vehicles
 - Education
 - Payment Methods
 - Video Conference vs. Travel
- 8) Overall impact of cybersecurity
 - ? 2020 and Beyond
 - See 2020 Survey Results



Q





9) European Union General Data Protection Regulation (GDPR)

- May 2018
- Lawful, fair and transparent processing
- Limitation of purpose, data and storage
- Data subject rights
- Consent
- Personal data breaches
- Privacy by Design
- Data Protection Impact Assessment
- Data transfers
- Data Protection Officer
- Awareness and training

10) California Passes Sweeping Law to Protect Online Privacy

- June 2018
- Can sue companies





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Section II:

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COVID 19 Impacts

- ► Cloud
- Colocation

Enterprise



- 1) COVID 19 and the Impacts to Continuous Data Processing have Moved Forefront to the "Concern List" of Data Center Operations (March 2020)
 - Cloud
 - Colocation
 - Enterprise
 - Continuous Support / Operations
 - Remote Interface



2) Cloud

- A. Managed services
- B. Internal vs. external
- C. Migration to the cloud
- D. Migration Back?
- E. Moves/adds/changes
- F. Trouble shooting
- G. True "partner" of equal financial stability
- H. Downtime: Who Pays? Evolving 2020
- I. Security Breach: Who Pays? Dominating 2020
- J. Terms and conditions (Legal Beagles!!!) 2020+ in motion
- K. Production vs. Test/Development



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- L. Applications conducive to Cloud General Common Platform Candidacy
- M. Where is my data? Who manages? Do you care?
- N. "New" 2020 United States Legislation "Company" liability for data See California
- **O.** Speed to delivery of applications
- P. The 2020 contract language for cloud contracts cybersecurity / damages
- Q. Critical vs. non-critical data
- R. Moves/adds/changes
- S. Amazon, Microsoft, Google, etc. If interruption – What is impact?



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3) Co-Location

- A. Leased data center constructed space
- B. Capex schedule of delivery minimized
- C. ROI see total cost of ownership -4+?
- D. Other tenants? Impact of Security Dominating 2020
- E. Downtime: Who pays? Dominating 2020
- F. Security Breach: Who pays? Dominating 2020
- G. Terms and conditions (Legal Beagles 2020)
- H. "New" United States Legislation Progressing Class action lawsuits?? Settlements
- I. Financial strength of service providers, survey of "economics" 2020 report **DANGER!**
- J. Moves/Add/Changes
- K. New 2020 "Internal" self funded co-location "Lease" data center solutions -Trending







- 4) Facility Infrastructure
 - A. Architectural
 - **B.** Civil
 - C. Electrical
 - D. Fire Protection (EPO Code Change) Update NEC/NFPA vs. Factory Mutual
 - E. Mechanical CFD Models
 - F. Security Physical
 - G. Site
 - H. Structural
 - I. Geographic Regional Considerations... i.e. southwest hurricanes, west earthquakes, etc.







5) Energy Efficiency/Procedures/Standards

- A. ASHRAE 9.9 Higher Inlet Temperatures
 - ✓ 80° F
 - ✓ 90° F
 - ✓ △t of 20-25° F
- **B.** Containment
 - ✓ Hot Aisle
 - ✓ Cold Aisle
 - ✓ Impact to people
- C. DCIM
 - ✓ Gartner "Magic Quadrant"
 - ✓ Per data centre (UK)
 - a. Reduction in costs
 - b. Integration
 - c. Valuable insights
 - d. Increased productivity
 - e. Environmental benefits





- f. Management
- g. Envelope
 - * Applications
 - * Computer Hardware
 - *** Data Center Facility**
 - * Network
 - * Data Center Operations
- D. CFD Models
 - Why
 - **Updates**
- E. Outside Air to Cool Data Centers
- F. Virtualization of Servers
- G. LEED New Data Center Guidelines
 - ✓ Written to save "dollars" and be more green
 - ✓ Office of Management and Budget to create a strategy
 - ✓ DOE and EPA to study server and data center efficiency trends
 - ✓ New "data center energy practitioner program"





- ✓ New "metrics"
- ✓ Data center LEED guidelines New LEED v4
 US Green Building Council (USGBC)
- H. Unity (close to) Power Factors on UPS Systems
- I. Electrical Utility Costs
 - ✓ \$.03 per kWh vs. \$.12 kWh vs. \$.18 kWh
- J. Procedures
 - ✓ Operating
 - ✓ MEP
 - ✓ Fire Protection
 - ✓ Concurrent Maintenance
 - ✓ MOP'S / SOP'S
- K. Standards
 - ✓ Data Center Operating
 - ✓ Guidelines





Section III:

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The "New" 2020 Work Place and Data Processing Environment

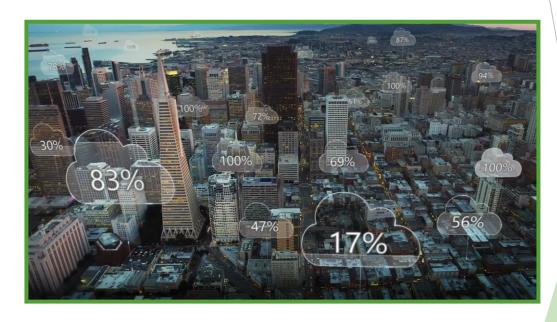


The "New" 2020 Work Place and Data Processing Environment

1) Work Place

- A. Work from Home
- **B.** Accountability Software
- C. Consolidated Offices ✓ Hot Aisle
- D. Cybersecurity Concerns ✓ Home/Remote
- E. Zoom
- F. Master Cities Multi-Story Office Buildings?
- G. Testing Protocols
- H. Meetings
- I. Confidential Documents



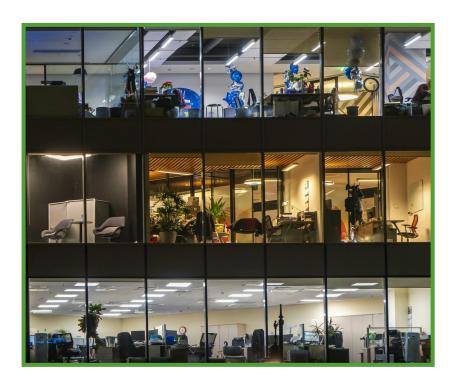






The "New" 2020 Work Place and Data Processing Environment

- 2) Data Center
 - A. Cloud
 - **B.** Co-location
 - C. Enterprise







Section IV:

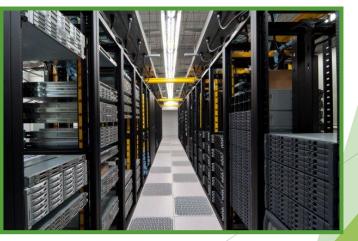
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Projected Impacts of the Data Center Community Moving Forward



Projected Impacts of the Data Center Community Moving Forward

- 1) Remote Monitoring Oversight
- 2) DCIM Monitor / Control
 - A. Processors
 - **B.** Network
 - C. Facilities
- 3) Backup / Contingency Planning
- 4) Explosion of Remote "Accountability" Software
- 5) Video Conference
- 6) Cybersecurity Challenge
- 7) Edge Compute Rollout!!
- 8) Artificial Intelligence
- 9) High Performance Compute Clusters
- **10)** Consolidation





Section V:

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Questions and Answers



Thank You!

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